

South Bay Cruising Club

Minutes of the Board Meeting
February 26, 2018
Library, West Islip, New York

Officers Present: H. Roger Daisley: Commodore, Della Bucher: Vice Commodore, Rich Troy: Treasurer, Jessica Rooney: Recording Secretary

Officers Absent: Rear Commodore: Charlie Margeson,

Governors Present: Rich LaBella, Bob Van Tassel, Bob Sheppard, Dave Tedesco, Bob Forman,

Governors Absent: Laurie Messina, DJ Greco,

Committee Chairpersons Present: Stephanie Pizer- Fleet Captain, Mara Liesang-Hospitality, Jeff Fredericks- Membership, Mara Liesegang- Historian, Kevin Duschenchuk-Trophy, Rich Mourino- Tech/Webmaster, Adrienne Tesoro-Storekeeper, Peg Daisley- Corresponding Secretary, Mark Stang-GSBYRA, Michele Jaeger-Welcoming, Jay Pizer- Yearbook, Todd McCarthy-Chantyman, Duncan Byrnes-Fleet Chaplain,

Committee Chairpersons Absent: Edward Anderson-Regatta Captain, Fred Golder- Mailing, Beth Anderson- Fleet Surgeon, Rich LaTorre-Handicap, Jim Reichel-Scoring, Luis Rodriguez-Program, Eric Winberry-Protest

Commencement of the Meeting: A quorum being present, Commodore H.Roger Daisley commenced the meeting at 19:30 hours.

- 1. Approval of the Minutes:** Waiving of the reading of the minutes of the January, 2018 Board Meeting were presented and approved.
- 2. Report of the Treasurer- Rich Troy-** Via email: From now on it will be sent out ahead of time via a PDF.

<http://www.sbccsail.org> The South Bay Cruising Club (SBCC) was founded in 1951 to promote cruising, racing and social activities for sailors throughout the Great South Bay. February 24, 2018 Treasurer's Report from Rich Troy: The transition to myself as the 2018-2019 Treasurer has been completed. Many thanks to Charlie Margeson and his wife for all their considerable efforts on this change of watch! As part of my initial efforts, I have migrated the tracking of our club finances to a software program called GNUcash, which is freely licensed to users. Think of this as a free version of Quicken or QuickBooks. I have entered all the club's income and

expense items since January 1, 2016 into that software to make it easier for me to see recent past transactions. More info on the software is available here <https://gnucash.org/> Some statistics for January 2018: We had 126 bank transactions (explained below) * 8 new entries for the checking account: 4 checks, 2 deposits and 2 bank fee entries \$15.26 profit on the event "Installation of New Officers" with a deposit of 12 checks and cash 108 membership checks were deposited The attached pages will show the familiar format of the SBCC reports for Income Statement and Balance Sheet. A new report shows the month's Checking Transactions and how they are categorized for budget purposes. SBCC Chair persons with budget responsibility are respectfully requested to review that report and let me know if they feel some charges should be categorized differently than what is shown. Also attached for your consideration is an analysis I performed called Senior Membership Forecast to show the potential budget impact of the aging of the existing club members. How many new members we may get in the future, and what their ages may be, is not included in the forecast. * About Bank Transaction Fees: Our business checking account at Chase Bank gets charged a transaction bank fee if we have more than 100 transactions in a month, which includes counting each individual check deposited. This January we were charged \$10.40, which is very reasonable considering I saw 108 checks deposited in a few minutes by the bank teller's high-speed check reading device. Since January 2016, the number of transactions per month is usually less than 60 except for January which is more like 120. Over 100 transactions in a month, the fee is \$0.40 each. My conclusion is that we are getting a fair value from those bank transaction fees. Other bank fees can apply if our checking daily balance falls below \$1,500, but we can control that. End of Report SBCC Income Statement January (as of 1/31/2018)

Revenues:	This Month	YTD	Budget	Variance	Variance Comment
Membership Dues	10,477.26	10,477.26	21,600.00	(11,122.74)	
Storekeeper	-	-	1,000.00	(1,000.00)	Interest 0.15 0.15
5.00	(4.85)	Total Revenues:	10,477.41	10,477.41	22,605.00 (12,127.59) minus=
missing revenue	Expenses:	Yacht Club of Am (was Assoc Dues)	-	-	500.00 (500.00)
US Sailing (was Assoc Dues)	190.00	190.00	200.00	(10.00)	Bank Charges (7.60) (7.60) 100.00 (107.60) incl. reversal of prior fee
GSBYRA Donations	-	200.00	(200.00)	Insurance	- 5,000.00
GSBYRA Dues	350.00	350.00	200.00	150.00	variance doesn't matter
Commodore Discretion	-	1,200.00	(1,200.00)	Web Page/Technology	- 226.00 (226.00)
Printing/Supplies	93.69	93.69	1,000.00	(906.31)	Postage 14.40 14.40 1,000.00 (985.60)
Masthead (now under Printing/Postage)	-	-	-	Hospitality	(20.00) (20.00)
5,000.00 (5,020.00)	donation from member	Regatta	-	1,800.00	(1,800.00)
Class level race promo	-	-	-	Handicap- US Sailing	PHRF -
195.00 (195.00)	Fleet	-	500.00	(500.00)	Program (15.26)
(15.26) 500.00 (515.26)	Yearbook	-	4,500.00	(4,500.00)	Racing Awards & Trophies
- 1,000.00 (1,000.00)	Cruise Awards & Trophies	-	1,500.00	(1,500.00)	Storekeeper
- 1,000.00 (1,000.00)	Tax Exemption Fee	-	-	-	- Sales Tax / vendor credit
995.24 995.24	1,800.00	(804.76)	-	-	Total Expenses:
1,600.47 1,600.47	27,421.00	(25,820.53)	minus=	not yet	spent
Revenue Less Expense	8,876.94	8,876.94	(4,816.00)	13,692.94	Net Revenue +
Expense (Transactions)	12,077.88	GNUcash total	23,645.30	Difference is	Checking Acct

transaction summary 11,567.42 SBCC Balance Sheet January (as of 1/31/2018) Current Assets Regular Checking Account 14,600.60 Savings Account 3,848.66 CD 14,340.30 Deposits to Cover Liabilities (1,345.24) Total Current Assets 31,444.32 Deposits - Receivables - Total Current Assets 31,444.32 Current Liabilities Accrued Expenses Sales Tax Payable 995.24 GSBYRA Payable 350.00 Total Current Liabilities 1,345.24 Capital Beginning Balance Equity 21,222.14 Retained Earnings - Net Income 8,876.94 Total Capital 30,099.08 Total Liabilities & Capital 31,444.32

Transaction Report: Checking 2018 -01 From 01/01/2018 To 01/31/2018 Date Num Description Account Transfer from/to Amount Checking Account January 2018 01/04/2018 3606 CHECK 3606 to US Sailing for 2018 Assets:Checking Account Expenses:Regatta:US Sailing \$(190.00) Expenses:Regatta:US Sailing Assets:Checking Account \$190.00 01/22/2018 DEPOSIT from Installation Assets:Checking Account Expenses:Program \$1,940.00 Expenses:Program Assets:Checking Account \$(1,940.00) 01/23/2018 3609 CHECK 3609 to Snapper Inn for Installation Assets:Checking Account Expenses:Program \$(1,924.74) Expenses:Program Assets:Checking Account \$1,924.74 01/25/2018 3610 CHECK 3610 to Charlie Margeson for reimbursement of shredding expenses Assets:Checking Account Expenses:Printing/Supplies \$(93.69) Expenses:Printing/Supplies Assets:Checking Account \$93.69 01/29/2018 SERVICE FEE REVERSAL Assets:Checking Account Expenses:Bank Charges \$18.00 Expenses:Bank Charges Assets:Checking Account \$(18.00) 01/29/2018 3608 CHECK 3608 to DJ Greco for postage, welcoming Assets:Checking Account Expenses:Postage \$(14.40) Expenses:Postage Assets:Checking Account \$14.40 01/30/2018 DEPOSIT 108 membership checks Assets:Checking Account Split Transaction \$11,842.50 Income:Dues Received Split Transaction \$10,477.26 Liabilities:GSBYRA Payable Split Transaction \$350.00 Expenses:Hospitality Split Transaction \$(20.00) Liabilities:Sales Tax Payable Split Transaction \$995.24 01/31/2018 MONTHLY SERVICE FEE; \$0.40 per transaction over 100 for the month. This Assets:Checking Account Expenses:Bank Charges \$(10.40) month. This month was 126 transactions Expenses:Bank Charges Assets:Checking Account \$10.40 Total For January 2018 \$11,567.27 Total For Checking Account \$11,567.27 Grand Total \$11,567.27 2018-02-06 SBCC Senior Membership Forecast Years Ahead Year # Seniors % Seniors of Total (201) # Honorary Budget Change from 2018 # Age over 70 # Age over 75 # Age over 80 # Age over 85 0 2018 66 32.8% 0 \$0.00 55 25 19 8 1 2019 70 34.8% 0 -\$270.00 66 27 19 9 2 2020 77 38.3% 1 -\$810.00 70 34 21 10 3 2021 81 40.3% 1 -\$1,080.00 74 39 23 14 4 2022 89 44.3% 2 -\$1,687.50 81 46 23 17 5 2023 91 45.3% 2 -\$1,822.50 85 55 25 19 6 2024 95 47.3% 3 -\$2,160.00 92 66 27 19 7 2025 98 48.8% 3 -\$2,362.50 95 70 34 21 8 2026 102 50.7% 4 -\$2,700.00 106 74 39 23 9 2027 109 54.2% 4 -\$3,172.50 113 81 46 23 Comments: "# Seniors" is based on Age>=65 and Membership Years>=15, where the age is known. 33 members don't have their age in the membership database. Discussion ensued. 33 seniors are paying full membership although they were notified. We need younger members or increase our fees. We have 23 past honorary commodores are not paying membership. 10% ish of membership not paying any dues.

- 3. Report of the Fleet Captain- Stephanie Pizer-** 2 week cruise itinerary is set. 4 core group of boats has committed--others are still wavering. Discussion ensued. Great pdf itinerary! We're in negotiations for a couple to lead it. Cruising Award dinner is

this weekend. We have 32 RSVPs as of now. We are looking to get reciprocity with Shelter Island Yacht Club since it has been rescinded.

4. Report of the Regatta Captain- Edward Anderson- absent/no report

5. Report of the Membership Committee- Jeff Fredericks-

Report via email:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2018	127	31	23	20	0	201	148	53	4	1	0	0	143 82.5	406
2017	128	30	22	20	0	200	200	0	12	13	2	4	212 77.5	455. 5
2016	135	28	22	19	1	205	205	0	11	8	1	5	218 93	514
2015	139	29	20	17	1	206	206	0	13	15	7	2	226 49	518
2014	136	33	21	19	1	210	210	0	14	10	6	4	225 71.5	427
2013	142	35	21	18	0	216	216	0	13	3	2	2	237 89.5	434
2012	136	33	22	17	0	208	208	0	12	11	4	2	222 26	569
2011	140	32	23	13	0	208	208	0	7	9	7	4	222 15	

New
Members

- 1 Ray Nardo - Associate Application, letters of rec, and fee rec'd, to be brought before the board Feb 26, 2018
- 2 Joe Werkmeister - Member Application rec'd 2/13/18;

letters and fee pending

Resigned
Members

1 Sandralee Capitain -
12/3/17

74% of members have paid with one withdrawal. Discussion ensued. New members need to be brought in and put onto a committee by their sponsors so they can meet more people and then will stick around. West Marine is allowing us a table at their spring sale. 15th, 16th, 17th of March will be sale and perhaps members can volunteer to man the booth. Will we have a banner? Brochures? Stephanie made great flyers during her tenure as membership chair. Yearbooks? Talk about 2 week cruise. Learn to be a better sailor. People are working on their boats in their yards and perhaps we can try to recruit them. We're offering a captain's course--perhaps an email to all commodores from different clubs inviting them and an ad with gsbyra.

7. Report of the Fleet Chaplain- Duncan Byrnes- no report

8. Report of the Program Committee-Luis Rodriguez-absent/ via Todd McCarthy who will be assistant-chair. Discussion ensued.

9. Report of the Hospitality Committee- Mara Liesegang-Moving along with our new system. Most stuff is in Della's shed. Peg is in charge of Spring Party. Pam McCarthy is taking over the Boatyard party. Commissioning Day is covered although the Blast is still an unknown. \$5000 is for venues. The Club spent \$4500. The Vanderbilt and the Blast cost \$2000. The venue is \$1200. We had about \$1200 left over. If it's somewhere that needs to be catered, then the cost will go up considerably. There are many unknowns. We are looking at Bellport Country Club and JT's on the Bay but we're still looking around. Maybe we need to be open to not being on the water. Maybe Timberpoint Beach? The Hospitality Committee is aging and the Blast is too much for the members. What about making it a potluck? Last year it was \$35 a head with 105 people. Mara is open to any ideas but doesn't want to lose Bellport. Board approves subsidizing Bellport Blast and price will be at least \$50.

10. Report of the Fleet Surgeon-Beth Anderson-absent/no report

11. Report of the Corresponding Secretary-Peg Daisley-Masthead going out tomorrow afternoon. Draft going out. Scuttlebut is open for submissions.

- 12. Report of the Yearbook Committee-Jay Pizer-** Need message and signature from Commodore, Fleet Captain and Eddie Anderson, Jim Reichel. No article about Creepstakes. Adrienne needs to add something for advertisement for shop.
- 13. Report of the Historian- Fred Liesegang-** Sorting through old yearbooks. In 1958 the yearbooks cost \$3 and for an extra \$1 you could submit a picture of your boat.
- 14. Report of the Storekeeper-Adrienne Tesoro-** Looking into new products--nautical blue or nautical red? Looking to moving out old products with sales and bargains.
- 15. Report of the Trophy Committee-Kevin Duschenchuk-**no report
- 16. Report of the GSBYRA Representative-Mark Stang-**Via email--MEETINGS –
The GSBYRA ExCom convened February 2. The L IMM.had heating issues and Secretary Melanie Oswald hosted us at Sayville Ford. I was not present due to an engagement in Southside Hosp.

SCHEDULE - The 2018 schedules were discussed and several dates/venues were changed.

GSBYRA Championships ----

It was discussed and agreed to that all boats racing in the GSBYRA Junior triple handed, Men's, Women's and Match Racing events will be BYO/SYO **including sails**. Those clubs desiring to use the GSBYRA sails can contact Glenn Schmidt and he will assign them a set of GSBYRA sails.

Revised GSBYRA Junior Championships venues:

JUNIOR

Singlehanded Moriches YC July 30

Double handed Belport YC July 16

Triple handed Moriches YC July 30

ADULT

Morgan (Women's) and Fenner (Men's) Bowls Westhampton YS August 4, 5

AREA B Championships and CHALLENGES

Juniors (Sears, Bemis, Smythe) are scheduled July 7, 8, 9, at Shelter Island YC. For those who have not had the opportunity to visit SIYC, it is beautiful venue.

Adult --- To be determined

Jr. Challenge is tentatively scheduled at SUNY Maritime on August 8.

Midget Challenge at USCG Academy remains dubious, and an alternate venue is being sought although there are not many sites that have 21 matched boats that can be used. Currently in discussion with UCONN, SUNY Maritime, and Kings Point MMA.

OTHER BUSINESS

A Club Race Management seminar will be held at Unqua Corinthian YC on April 7.

GSBYRA Grants: Several changes have been made to the application forms. The new forms are available on the GSBYRA Website.

GSBYRA Awards Dinner will be held at Unqua Corinthian YC November 17.

GSBYRA ExCom is next scheduled to meet at the L IMM (heat permitting) on March 1 or 8.

SAFETY In consideration of the Northport YC fatal accident in sailing lessons it was proposed the GSBYRA require propeller guards on all launches used by clubs in their respective programs. I was challenged regarding the GSBYRA's authority to "require".

Prop guards have been installed by several clubs e.g NYC, WYS. I suggest that SBCC join in encouraging them to be installed wherever necessary.

Additional reading: www.gowrie.com/pdfs/GowrieSafetyPropProtectors.pdf

Possible source: Prop Guard Marine.com

Approx \$200. per unit

Respectfully,

Mark Stang, Delegate

Calendar solid at this point.

17. **Report of the Handicap Committee- Rich LaTorre**-absent/no report
18. **Report of the Protest Committee- Eric Winberry**-absent/no report
19. **Report of the Mailing Committee-Fred Golder**-absent/no report
20. **Report of the Welcoming Committee- Michele Jaeger**-no report
21. **Report of the Scoring Committee-Jim Reichel**-absent/no report
22. **Report of the Chantyman-Todd McCarthy**-will be playing at Spring Party
23. **Report of the Webmaster-Rich Mourino**-Website updated and now beautiful. Calendar accessible from phones. Email addresses and other info is all protected.
24. **Governor's Reports:**

Bob Sheppard-Carman's River Maritime Center. We're rebuilding a boat for relaunch on 7/7/18 with a big party at Week's Boatyard. We teach kids how to build wooden boats--we've had 42 kids come through us. People donate boats to us and we flip them. We have a list of boats to sell. Would there be an objection to putting our boats for sale in the Masthead? We should have it as a separate page with an article with boats for sale so nobody will complain. Motion passed unanimously.

DJ Greco-absent

Dave Tedesco-Coast Guard magazine available.

Rich LaBella- Over recent years our Board is far more approachable than in the past. We are getting too many 'threads' including all Board members. Other Boards use the Corresponding Secretary as a go between. It should be proposed that all other Board members will be taken out except corresponding secretary on the website. All members are welcome to come to a meeting and may present their position for 5 minutes. Then the Board will discuss issue on their own time. In the long run we need to think about how we want to proceed. Should this policy be written in the Masthead and BoardNews? An Executive Board would have to be formed. Motion have all communications to go through Corresponding Secretary--discussion ensued. Nothing decided.

Laurie Messina- absent

Bob Van Tassel- The Bellport CC might be a great idea for the Blast.

Bob Forman-no report

25. Report of the Rear Commodore- Charlie Margeson-absent/no report

26. Report of Vice Commodore-Della Bucher- no report

27. Report of the Commodore-Roger Daisley-

28. Other Business/ New Business-

Old Business: Crowley's DEC meeting was never made public. Jay Pizer checked with DEC.

New Business:

29. Adjournment

There being no further business before the Board, Commodore H.Roger Daisley adjourned the meeting at 20:54.