

South Bay Cruising Club

Minutes of the Board Meeting

July 29, 2019

West Islip Public Library, West Islip, New York

Officers Present: H. Roger Daisley: Commodore Rich Troy: Treasurer
Scott Gesele: acting Recording Secretary

Officers Absent: *Seat Vacant:* Rear Commodore Charlie Margeson: Vice Commodore
Wendy Gesele: Recording Secretary

Governors Present: Rich LaBella Bob Van Tassel

Governors Absent: Bob Sheppard DJ Greco Dave Tedesco Laurie Messina Bob Forman

Committee Chairpersons Present:

Stephanie Pizer - Fleet Captain	Fred Liesegang - Historian
Duncan & Barbara Burns - Regatta Co-Captains	Adrienne Tesoro - Storekeeper
Jeff Frederick - Membership	Michele Jaeger - Welcoming
Mara Liesegang - Hospitality	Todd McCarthy - Chanteyman
Pam McCarthy - Fleet Surgeon	Rich Mourino - Tech/Webmaster
Peg Daisley - Corresponding Secretary	Scott Gesele - Community Relations
Jay Pizer - Yearbook	

Committee Chairpersons Absent: Rick Simpson - Fleet Chaplain *Seat Vacant* - Program
Seat Vacant - Trophy *Seat Vacant* - GSBYRA Jim Reichel - Handicap
Eric Winberry - Scoring Fred Golder - Mailing Rich La Torre - Protest

- 1. Commencement of the Meeting:** A quorum being present, Commodore Roger Daisley commenced the meeting at 19:35.
- 2. Approval of the Minutes:** Approved
- 3. Report of the Treasurer:** Rich Troy: for the month of June 2019 See pages 6-7 **Appendix 3 A, B, & C**

As of this reporting interval we are still under our lowered 2019 Revenue budget by about \$675. Some conclusions:

1. Lowering our budgets for this year was the right thing to do to avoid major withdrawals from savings.
2. The efforts by folks to remain within budget are important and are much appreciated.
3. Next year may need a dues increase and/or further budget adjustments.
4. I am suggesting budget adjustments for the remainder of this year in the next page "Revenue/Expense Statement" in the column named "Suggested NEW Budget". These adjustments are enabled by the lower expenses from printing and postage, and some budgets are adjusted upward based on the reality of what we've already paid.

Significantly, \$500 of additional budget funding has now been made available to both Regatta and Fleet.

Since I am proposing this "Suggested NEW Budget" at a lower total amount of expenses, I don't believe this budget change will need SBCC Board approval. But I will bring it up for discussion.

Report of Treasurer (cont.)

Note that even with this updated budget, we could still end the year in a range:

- If Revenues are done for this year and Budget is spent as originally planned: (\$675.76) could be the amount to be withdrawn from savings, or
- If Revenues are done for this year and expenses are spent as shown in Suggested NEW Budget: \$17.54, could be the amount to be returned to savings, or
- If Revenues and Expenses finalize as shown in Suggested NEW Budget: \$513.49, could be the amount to be returned to savings.

If we end the year being able to return funds to savings, we can decide how to handle that scenario before the year's end.

In this reporting interval we had 13 bank transactions which included:

- Cash and a final check from Commissioning Day were deposited
- Final reimbursements were made for Fleet/Cruising Awards
- Flags for the "Change of Watch" ceremony were purchased
- Some additional membership checks were received
- Expenses for Champagne Breakfast were reimbursed
- Payment was made to US Sailing to retain the SBCC PHRF status
- And some other minor transactions like postage

SEE APPENDIX 3A for proposed budget changes:

As usual, the income totals reported by Membership compared to the amounts reported here will differ because this report shows:

1. the 'net income' from membership payments, reduced by sales tax, and
2. the totals received and deposited by the end of the month being reported.

SEE APPENDIX 3B for Revenue/Expense Statement and Balance Sheet.

Some comments on this Revenue/Expense Report:

- "Regatta/Racing misc" shows \$700.00 available to be spent.
- "Fleet/Cruising misc" shows \$422.87 available to be spent.

SEE APPENDIX 3C for SBCC Balance Sheet June 2019

End of Report

4. Report of the Fleet Captain: Stephanie Pizer:

- Pirates Rendezvous only had 8 boats attend; RV turn out has been low all year, 8 at most.
- August 17th is Sail Ahead

5. Report of the Regatta Captain: Duncan & Barbara Burns:

- Pint and old fashion glasses are being etched with SBCC for trophies
- Thursday races occurred twice with 7 boats
- Tuesday races had 22 boats
- Sailboat racing is struggling in other areas such as the North Shore, but has been fantastic on Tuesday Nights in Bay Shore.

6. Report of the Membership Committee: Jeff Frederick: See page 8 Appendix 6

- As of July 24th, I have received dues from 94.5% of the club members, including Honorary memberships which auto-renewed on Jan 1 (172/182). We backslid a bit from last month because we experience an insufficient funds notification on a dues check. Rich Troy has notified the member and we are awaiting resolution. The club has received **\$18,448.30** in dues/application fees so far this cycle, and \$434 for GSBYRA.
- We have one new perfected member application from Harry Manko (attached to e-mail). The applicant has asked whether the application fee applies to a former member; there is no formal policy waiving the application fee for the re-application of a former member, but I will put the request to the board for consideration.
- Application for a new associate membership: Richard & Barbara Gray sponsored by Jeff Frederick and Rich Troy. They went to all yacht clubs and chose SBCC.
Application voted on and approved.
- Application for full membership: Harry Manko sponsored by Eric Winberry and Jim Reichel, motion to approve...lead to discussion
 - He resigned and can reapply
 - By-laws state that a Board vote is required for all applications
 - Does he need to pay initiation fee?
 - In the past did not charge initiation fee when resigned member came back
 - Initiation fee would be waived if membership is accepted.
 - Motion by Commodore Daisley to vote on accepting Harry as member, seconded by Bob VanTassel...more discussion before vote ensued.
 - Discussion ensued:
 - Various club members mentioned and discussed their experiences with applicant
 - Motion to vote by Rich LaBella
 - Anonymous vote by paper ballot
 - **Motion to accept Harry Manko as a SBCC member was not approved by the members of the Board of the SBCC that were present.**
- Chris Demarco attended the Pirates rendezvous and wants to rejoin SBCC. He has not yet submitted an application, but is expected to do so.

7. Report of the Fleet Chaplain: Rick Simpson: absent; no report

8. Report of the Program Committee: *Seat vacant*: no report

9. Report of the Hospitality Committee: Mara Liesegang:

The Blast

- Low turn-out but made the 75 person minimum
- 87 total signed up, many of them last minute; much less than before
- Tents coming for band; should be enough shade for all

10. Report of the Fleet Surgeon: Pam McCarthy: no report

11. Report of the Corresponding Secretary: Peg Daisley: the deadline for the August *Masthead* materials is Monday, July 29th -- or earlier if at all possible.

12. Report of the Yearbook Committee: Jay Pizer: all yearbooks distributed; put an entry in *Masthead* notifying if didn't get the yearbook to let me know.

13. Report of the Historian: Fred Liesegang: no report

14. **Report of the Storekeeper:** Adrienne Tesoro: absent; no report
15. **Report of the Trophy Committee:** *Seat vacant*: no report
16. **Report of the GSBYRA Representative:** *Seat vacant*: no report
17. **Report of the Handicap Committee:** Jim Reichel: absent; no report
18. **Report of the Scoring Committee:** Eric Winberry: absent; no report
19. **Report of the Mailing Committee:** Fred Golder: absent; no report
20. **Report of the Welcoming Committee:** Michele Jaeger: no report
21. **Report of the Protest Committee:** Rick LaTorre: absent; no report
22. **Report of the Chanteyman:** Todd McCarthy: Salty Dogs are getting ready for Blast
23. **Report of the Webmaster:** Rich Mourino: add information to application: how new member found club
Vote passed

24. **Report of Community Relations:** Scott Gesele: no report

25. Governor's Reports:

- | | |
|---------------------------------|--|
| Bob Sheppard: absent; no report | Rich LaBella: no report |
| DJ Greco: absent; no report | Laurie Messina: absent; no report |
| Dave Tedesco: absent; no report | Bob Van Tassel: no mosquitos at Watch Hill |
| Bob Forman: absent; no report | |

26. **Report of the Rear Commodore:** *Seat vacant*: no report

27. **Report of Vice Commodore:** Charlie Margeson: absent; no report

28. **Report of the Commodore:** Roger Daisley:

- we have several open positions
- there is interest in Rear Commodore position

29. Other Business/ New Business:

Old Business: n/a

New Business: Question posed: should we do the change of command at Holiday Party?

- It takes an hour but many prefer to keep it in January
- It was decided it should be a separate event in January.

30. **Adjournment:** There being no further business before the Board, Commodore Roger Daisley adjourned the meeting at 20:54.

Appendices

3A. Treasurer's report: proposed budget changes:

SBCC Budget- CHANGES ONLY	proposed in July 2019			Budget Change: And Reason for Change
	Budget Planned ORIGINAL	Suggested NEW Budget	Budget Change	
Revenues:				
Membership Dues, net after sales tax	17,702.00	17,610.19	(91.81)	reduced: assume there is no more membership revenue for 2019
Storekeeper income	1,000.00	650.00	(350.00)	reduced: assume the remaining 2019 income is similar to 2018 income for remaining months
Interest income	3.00	265.00	262.00	increased: based on higher estimated interest rates at BFCU
Total Revenues:	18,705.00	18,525.19	(179.81)	overall reduced: anticipating a reduction in total revenue
Expenses:				
Regatta/Racing misc	200.00	700.00	500.00	increased: green font shows newly increased budget due to surplus in other areas
Regatta: Racing website SBCCRACING	200.00	216.00	16.00	increased: budget increased to fit the total that was overspent
Fleet/Cruising misc	350.00	631.16	281.16	increased: green font shows newly increased budget due to surplus in other areas
Fleet: Cruise Awards & Trophies	900.00	1,118.84	218.84	increased: budget increased to fit the total that was overspent
Web Page, Technology	200.00	355.00	155.00	increased: green font shows newly increased budget due to surplus in other areas
Printing, Supplies	1,100.00	300.00	(800.00)	reduced: with inputs from Fred G: budget decreased due to email cost elimination
Postage	1,600.00	500.00	(1,100.00)	reduced: with inputs from Fred G: budget decreased due to email cost elimination
Yearbook	3,500.00	3,535.70	35.70	increased: budget increased to fit the total that was overspent

3B. Revenue/Expense Report

SBCC Revenue/Expense Statement	for June 2019 (as of 6/30/2019)					
	This Period	Start to Date	Budget Planned ORIGINAL	Suggested NEW Budget	Variance to Date on NEW Budget	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues, net after sales tax	665.00	17,610.19	17,702.00	17,610.19	-	started 9/25/2018; reduced by sales tax; assuming no more Revenue for 2019
Storekeeper Revenue	-	352.01	1,000.00	650.00	(297.99)	assuming remaining 2019 Revenue is similar to 2018 Revenue for remaining months
Interest income	48.29	67.04	3.00	265.00	(197.96)	higher estimate based on higher interest rates at BFCU
Total Revenues:	713.29	18,029.24	18,705.00	18,525.19	(495.95)	minus= actual revenue is < budget plan
Expenses: (negative variance shows budget funds not yet spent)						A negative Expense Variance shows funds are still available to be spent
Regatta/Racing misc	-	-	200.00	700.00	(700.00)	green font shows newly increased budget
Regatta: Racing Awards & Trophies	-	603.91	800.00	800.00	(196.09)	
Regatta: Racing website SBCCRACING	-	216.00	200.00	216.00	-	done for 2019; red font shows original budget was overspent
Regatta: GSBYRA Dues (for SBCC)	-	200.00	200.00	200.00	-	done for 2019
Regatta: US Sailing: Club Membership	-	-	200.00	200.00	(200.00)	last paid 11/27/18 for 2019; is OK for now
Regatta: US Sailing: PHRF	195.00	195.00	195.00	195.00	-	done for 2019
Fleet/Cruising misc	208.29	208.29	350.00	631.16	(422.87)	green font shows newly increased budget
Fleet: Cruise Awards & Trophies	464.64	1,118.84	900.00	1,118.84	-	red font shows original budget was overspent
Fleet: Yachting Club of America Membership	-	-	500.00	500.00	(500.00)	last paid 10/2/18 for 2019; is OK for now
Treasurer: Bank Charges & Expenses	-	27.07	28.00	28.00	(0.93)	
Insurance	-	-	5,202.00	5,202.00	(5,202.00)	last paid 10/12/18; is OK for now
Commodore Discretion	-	33.85	500.00	500.00	(466.15)	
Web Page, Technology	-	95.30	200.00	355.00	(259.70)	with inputs from Rich M: budget increased for better email functionality
Printing, Supplies	-	-	1,100.00	300.00	(300.00)	with inputs from Fred G: budget decreased due to email cost elimination
Postage	172.85	344.45	1,600.00	500.00	(155.55)	with inputs from Fred G: budget decreased due to email cost elimination
Hospitality	(660.00)	(1,091.91)	1,000.00	1,000.00	(2,091.91)	new: check re-deposit and cash from Commissioning Day
Program	-	-	250.00	250.00	(250.00)	
Program: Change of Watch for 2020	263.15	263.15	1,180.00	1,180.00	(916.85)	
Yearbook	-	3,535.70	3,500.00	3,535.70	-	red font shows original budget was overspent
Storekeeper Expenses	-	573.74	600.00	600.00	(26.26)	
Total Expenses:	643.93	6,323.39	18,705.00	18,011.70	(11,688.31)	
Total of Revenue minus Expenses:		11,705.85	-	513.49	11,192.36	Positive values show budgets not yet spent
If Revenue is done and Budget is spent as originally planned			(675.76)			If Negative Value: means we will end the year with withdrawals from savings and/or make additional budget reductions
If Revenue is done and expenses are spent as shown in Suggested NEW Budget				17.54		If Positive Value: means we can end the year with this much added to savings
If Revenue and Expenses finalize as shown in Suggested NEW Budget				513.49		If Positive Value: means we can end the year with this much added to savings
Other Items, not included in budget: (These are "pass through" items, paid as received)						
Regatta: GSBYRA donations (optional \$7 pp)	-	21.00	n/a	n/a	n/a	accumulated from member payments of \$7 ea.
Membership Dues set aside for sales tax	-	257.45	n/a	n/a	n/a	

3C. Balance Sheet June 2019

SBCC Balance Sheet	for June 2019		
	(as of 6/30/2019)		
Current Assets			
BFCU Checking Account		1,580.59	
BFCU Money Market		29,183.06	
BFCU Savings Account		12.58	
Chase CD		-	account closed by 5/31/2019
Chase Checking Account		-	account closed by 5/31/2019
Chase Savings Account primary		-	account closed by 5/31/2019
Chase Savings Account secondary, for PayPal		-	account closed by 5/31/2019
PayPal Account		1.00	
Other Asset(s)		-	
Total Current Assets		30,777.23	
Current Liabilities			
Sales Tax Payable		257.45	
GSBYRA Payable/Donations		21.00	
Other Accrued Expenses		-	
Total Current Liabilities		278.45	

6. Membership Report

SBCC Membership Report July 2019

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	UnPaid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2019	115	31	18	18	0	182	172	10	5	11	5	0	18448.30	434.00
2018	121	29	20	20	0	190	190	0	10	9	5	7	20535.00	448.00
2017	128	30	22	20	0	200	200	0	12	13	2	4	21277.50	455.50
2016	135	28	22	19	1	205	205	0	11	8	1	5	21893.00	514.00
2015	139	29	20	17	1	206	206	0	13	15	7	2	22649.00	518.00

New Members Applications:

1. Harry & Jane Manko – application perfected save fee & dues following discussion with board. Will present application for a vote on 7/29/19 and put additional motion before the board to waive application fee.

New Members:

1. Eric & Bayley Everitt -1/28/19
2. Doug & Lee Biviano - 1/28/19
3. Anthony Addeo - 1/28/19
4. Mike and Pam Jeshiva – 11/27/18
5. Susan Moran – 11/27/18

Resigned Members:

1. George & Barbara Lanzarotta – 11/18/18
2. Tom and Linda Devine – 1/1/19
3. Don Gardner – 1/22/19
4. Dave and Whitney O'Donnell - 2/1/19
5. Harry & Jane Manko – 2/4/19
6. Ken & Debra Goodwin 2/28/18
7. Roger & Daisy Holzmacher 4/2/19
8. Joe & Christine Mulle 4/3/19
9. Kevin & Kristine Duschenchuk 4/12/19
10. Mark Spencer – 4/29/19
11. Michael Simon – 4/29/19

Deceased Members:

- Anton Davies - Feb 21, 2019
 Chris Carlberg – March 9, 2019
 Christy Edwards – March 24, 2019
 James Lane – April 4, 2019
 Phil Saccio – June 30, 2019