

South Bay Cruising Club

Minutes of the Board Meeting

March 31, 2025

West Islip Library, West Islip, New York

Officers Present: Scott Gesele: Commodore
Stephanie Pizer: Vice Commodore
Duncan Burns: Rear Commodore
Wendy Gesele: Recording Secretary

Officers Absent: Rich Troy: Treasurer

Governors Present: John Davis Jeff Frederick Charlie Margeson Jeff Mattera Bob VanTassel

Governors Absent: Joyce Gotard Rich LaBella

Committee Chairpersons Present:

Joe Werkmeister - Fleet Captain	Jeff Frederick - Corresponding Secretary
Charlie Margeson - Regatta Captain	Jay Pizer - Yearbook
Pam McCarthy – Membership	Dennis Krug - Historian
Duncan Burns – Dues Committee	Glen Bernichon - Storekeeper
Duncan Burns - Fleet Chaplain	Rob Gutmann - GSBYRA
Todd McCarthy - Program	Sandy Carlberg - Welcoming
Farley Nachemin & Susan Moran - Hospitality	Rich Mourino - Webmaster

Committee Chairpersons Absent: Heather Reed- Fleet Surgeon Jeremy Wiss - Legal Chair
Christine Smith - Mailing Michele Jaeger - Welcoming

1. Commencement of the Meeting: A quorum being present, Commodore Scott Gesele commenced the meeting at 19:38.

2. Approval of the Minutes as presented by the Recording Secretary:

- Motion to dispense reading of February minutes made, seconded and approved.
- Motion to adopt February minutes made, seconded and approved.

2.5 Report of Ad Hoc Dues Committee: Duncan Burns:

- Reviewed
 - Description of ad-hoc committed
 - Need for increase in dues, how to present to membership, how is late dues defined and handled
 - Last dues increase was 2020
 - Pay down finished; reviewed where money went
- Dues increase
 - Regular \$30 increase from \$150 to \$180
 - Associates & Senior \$25 increase from \$75 to \$100
- Motion
 - \$180 (tax included) for a \$30 increase for regular member
 - \$100 (tax included) for a \$25 increase for associate & senior member
 - Penalty as of February 1st: additional \$20 for a total of \$200 for regular members and \$120 for associates & senior members
- **Vote: Approved unanimously**

3. Report of the Treasurer: Rich Troy:

Treasurer's Report from Rich Troy, for February 2025 (See Appendix)

=== Latest News

Our bank, BFCU (Bethpage Federal Credit Union) has changed its name to: FourLeaf Federal Credit Union. There are no changes to any services yet, other than the name and their website <https://bethpagefcu.com> now forwards to <https://www.fourleaffcu.com/>

The major financial expenses (\$200+) in this reporting period include:

- Hospitality deposits for Spring Party and Commissioning Day
- Program Change of Watch deposit for installation of new officers next year
- Storekeeper additions to inventory

=== (Repeated from the prior Report)

The "Excess Reserves" are funds taken from savings, as previously agreed by approval from the Board. That amount slowly decreases each year as the total funds in savings approaches one year of planned budget expenses. If each line item in the budget is spent as planned, then the Excess Reserves will help balance the overall budgeted expenses.

=== (Repeated in every Report) As usual:

This report was generated after receipt of our prior monthly financial statements from our accounts at Stripe.com (for online credit card payments), Zettle/PayPal (for in-person credit card payments) and the BFCU (Bethpage Federal Credit Union for checking/savings). The amounts in this report are fully reconciled with those bank statements.

The income totals reported by Membership will differ from the amounts reported here because this report shows:

1. the 'net income' from membership payments, reduced by our member's GSBYRA payments, sales tax and Storekeeper items given to new Members, along with
2. what was received and deposited by the end of the month being reported.

Membership payments for the 2025 membership year are counted when received from 10/1/2024 to 9/30/2025.

The attached pages include the Revenue/Expense/Budget Statement and Balance Sheet.

The original Microsoft Excel version of the remaining pages is available upon request.

4. Report of the Fleet Captain: Joe Werkmeister:

- Booking Battleship Cove tomorrow
- Still waiting to hear from Ida Lewis

5. Report of the Regatta Captain: Charlie Margeson:

Spring is always a busy time for our Regatta Committee.

- We renewed our annual racing website subscription for 2025. The \$276 cost was the same as last year and as budgeted.
- Worked with the BYC & BSYC Regatta Chairs to coordinate & finalize our racing schedules. A few races had to be moved around to accommodate all YC schedules but there was good coordination. There is a new Babylon YC Regatta Chair this year (Kim Caroselli) who is easy to work with.
- A complete 2025 race schedule was provided to Jay for the Yearbook and the final SBCC only race schedule was sent to BYC, BSYC & GSBYRA. We have also filed our updated 2025 Race Events application & schedule with the Coast Guard as we do each year.
- Our pre-season Skippers meeting had to be rescheduled to Tuesday, May 6th at the West Islip Library (7:30 - 9:00 PM).
- Our first race is May 17th- the Spring Race to Atlantique in conjunction with the Spring Family Weekend RV hosted by Scott & Wendy Gesele.
- Our first Tuesday night BSIR will be May 27th.

We are looking forward to a great season with some new boats joining the racing fleet this year.

6. Report of the Membership Committee: Pam McCarthy: (See Appendix)

- We are **98%** paid for our membership dues.
- There are 4 members who still remain unpaid. I have contacted all of them many times and dues notices have been sent to them numerous times also.
- We did have 6 members resign as well due to various reasons.
- However, we have 2 potential members to be voted in at our meeting, 1 being a returning member.
 - Anthony Addeo, Regular Member (rejoin): Unanimously voted in
 - Scott Becker & Nancy Alley, Associate Members: unanimously voted in

7. Report of the Fleet Chaplain: Duncan Burns: no report

8. **Report of the Program Committee: Todd McCarthy:**
 - Wrapped up programs in March with safety at sea and diesel presentations
9. **Report of the Hospitality Committee: Farley Nachemin & Susan Moran:**
 - Spring Party
 - Total 88 people signed up; 6 no show (4 prepaid, 2 not yet paid) so total 82 participated
 - Door take was \$3085 + \$125 from 50/50= total income \$3210 less expenses \$1200 (so far) yields \$2012 + supplies left over; anticipated \$1600 after expenses finished.
 - Phone calls made by Stephanie & Sandy helped to increase participation
 - Commissioning Day
 - 5/31/25 at Bay Shore Yacht Club from 12-4 pm
 - West Marine gave \$100 gift card to give as prize
 - Been in touch with Defender & trying more vendors
 - Can also do raffle baskets
10. **Report of the Fleet Surgeon: Heather Reed: absent; no report**
11. **Report of the Corresponding Secretary: Jeff Frederick:**
 - Need pictures from Spring Party to put in *Masthead*
 - Waiting for Regatta write up
 - Will get draft out
 - Write up for dues increase will be in the May *Masthead*
12. **Report of the Yearbook Committee: Jay Pizer:**
 - Please sign up for delivering yearbook to locals; see sign up sheet
13. **Report of the Historian: Dennis Krug: no report**
14. **Report of the Store Keeper: Glen Bernichon:**
 - Emailed supplier; anticipating price increases; will know more after contact
15. **Report of the Legal Chair: Jeremy Wiss: absent; no report**
16. **Report of the GSBYRA Representative: Rob Gutmann:**
 - Spring Dinner will be at Moriches Yacht Club Friday, May 9, 2025 to kick off season
 - Changing from Regatta Network to Club Spot for scoring
 - For youth regatta
 - Formally held races at 18 different clubs over 11 days
 - Will now hold at only 5 clubs over 3 days
 - Same number of races but less stress on coaches, parent, etc. because more races in fewer days and less traveling.
17. **Report of the Mailing Committee: Christine Smith: absent; no report**
18. **Report of the Welcoming Committee: Sandy Carlberg & Michele Jaeger:**
 - Michele will send out packages to new members
19. **Report of the Webmaster: Rich Mourino:**
 - Name tags to members have been sent.
 - Have been sending Past due notices (many times) to members that have not paid their dues.
 - The Club PC failed several days ago. I have replaced this 9 year old pc with a 2 year old pc that I no longer use.
 - The old pc cannot be upgraded to Windows 11 so it is not worth fixing it. I am going to sell it for parts or rebuild it and sell it.
 - The new Club PC is a 2 years old windows 11 machine with an I5 chip and 12 gig of ram.
 - I am donating it to the club so there is no cost to the club.
 - It is a Dell 3511 service tag GLSHYJ3 and is now registered to the Club account with the name of John Membership at sbcc.membership@gmail.com.
 - All of the club's software has been migrated to the newer machine.
 - Reviewed bylaws for NGS (4/1), Stop of Newsletters (6/1) and loss of membership (12/31)
 - If resigned in GS, stay of Facebook; if NGS, removed 12/31

20. Governor's Reports:

John Davis: no report
Jeff Frederick: no report
Joyce Gotard: absent; no report
Rich LaBella: absent; no report
Charlie Margeson: no report
Jeff Mattera: no report
Bob VanTassel: no report

21. Report of the Rear Commodore: Duncan Burns: no report

22. Report of Vice Commodore: Stephanie Pizer: no report

- Updated Board on Fred Corman's health progress
- Glen Bernichon updated Board on Larry Novak's health progress
- Dennis Krug updated Board on Joyce Gotard's health progress
- Asked how Bob Van Tassel is doing; slowly making improvement

23. Report of the Commodore: Scott Gesele: no report

24. Other Business/ New Business:

Old Business: SEE 2.5 at beginning of minutes for update...below submitted before meeting

Committee lead by Rear Commodore Duncan Burns

Dues:

1. Raise dues from \$150 to \$165 and charge tax directly = \$179.44 regular member with Tax
Raise from \$75 to \$90 and charge tax directly = \$97.88 assoc. and senior dues with Tax
Charge late fee of \$10.00 plus tax after January 1st
2. Raise \$150-\$180 with tax included
Raise \$75-\$100 with tax included
Charge \$10.00 late fee after January 1

Our committee recommends choice 1.

New Business:

25. Adjournment: There being no further business before the general membership, Commodore Scott Gesele adjourned the meeting at 20:42.

Appendices

3. Treasurer's Report:

SBCB Revenue/Expense/Budget Statement	as of 2/28/2025 for February 2025			Green shows Revenues over budget or Expenses not yet spent Red shows Revenues not yet received or Expenses overspent		
	This Period	Start to Date	Budget	Variance	% Variance	Comments or Latest Changes
Revenues: (negative variance shows Revenue not yet received)						
						A negative Revenue Variance shows Revenue that is still expected to be received
Membership Dues for 2025, net after sales tax	1,806.53	15,184.98	18,811.93	(3,626.95)	-19.3%	Received 10/1/2024 - 9/30/2025; reduced by sales tax
Interest Income	6.26	13.02	305.00	(291.98)	-95.7%	
Storekeeper Income	76.00	114.00	1,555.00	(1,441.00)	-92.7%	includes sales + credits for new full/regular members
Total Revenues for 2025:	1,888.79	15,312.00	20,671.93	(5,359.93)	-25.9%	Positive Variance Amount means actual revenue is > budget plan
Expenses: (negative variance shows budget funds not yet spent)						
						A negative Expense Variance shows funds were still available to be spent
"Excess Reserves" (allocations shown below)	-	-	(1,835.18)	1,835.18	-100.0%	"Excess Reserves" are shown as a negative value to favorably impact overall budget
BSYC Trailer Storage	-	543.13	544.00	(0.87)	-0.2%	
Commodore Discretion	196.00	196.00	500.00	(304.00)	-60.8%	
Fleet: Cruising Awards & Trophies for last year events	131.46	914.16	800.00	114.16	14.3%	
Fleet: Cruising Awards & Trophies for this year events	76.32	76.32	800.00	(723.68)	-90.5%	
Fleet: Cruising misc	18.26	18.26	300.00	(281.74)	-93.9%	
Fleet: Yachting Club of America, Club Membership	-	-	500.00	(500.00)	-100.0%	
Hospitality	1,520.76	1,270.76	2,100.00	(829.24)	-39.5%	Deposit in 2025 from 2024 Holiday Party was \$250
Insurance	-	-	5,814.60	(5,814.60)	-100.0%	
Postage, Printing and Supplies	-	10.10	618.00	(607.90)	-98.4%	
Program	49.92	124.45	250.00	(125.55)	-50.2%	
Program: Change of Watch	300.00	300.00	400.00	(100.00)	-25.0%	
Regatta: GSBYRA Club Membership	-	-	200.00	(200.00)	-100.0%	
Regatta: Racing Awards & Trophies for last year events	-	723.99	800.00	(76.01)	-9.5%	
Regatta: Racing Awards & Trophies for this year events	56.40	56.40	600.00	(543.60)	-90.6%	
Regatta: Racing misc	-	-	500.00	(500.00)	-100.0%	
Regatta: Racing website SBCCRACING	-	-	278.00	(278.00)	-100.0%	
Regatta: US Sailing, Club Membership + PHRF	-	-	250.00	(250.00)	-100.0%	
Storekeeper Expenses	682.45	682.45	1,840.00	(1,157.55)	-62.9%	
Treasurer: Bank Charges & Expenses	-	-	30.00	(30.00)	-100.0%	
Web Page, Technology	-	138.00	490.00	(352.00)	-71.8%	
Yearbook	-	-	4,872.00	(4,872.00)	-100.0%	
Total Expenses:	3,031.57	5,054.02	20,651.42	(15,597.40)	-75.5%	
Total of Revenue minus Expenses:	n/a	10,257.98	20.51	10,237.47	49.6%	Positive values on this line show the total of Expenses not yet spent ↑ when positive, budget is estimated to underspent by this amount this year, including "Excess Reserves"
Other Items, not included in budget: ("Pass through" items, accumulated when received, paid annually)						
Liability: Regatta GSBYRA donations (optional \$7 pp)	(63.00)	(154.00)				accumulated from member payments of \$7 ea. Plus any additional contributions
Liability: Sales Tax set aside from Membership Dues	(177.69)	(1,641.68)				accumulated as member payments are received at 8.625% for NY State sales tax
PAID: Regatta GSBYRA donations (optional \$7 pp)		354.00				Last paid to GSBYRA in April 2024
PAID: Sales Tax set aside from Membership Dues		1,346.49				Last paid to NYS in March 2024

SBCB Balance Sheet		as of 2/28/2025 for February 2025	
Current Liquid Assets		Amounts	
FourLeaf/BFCU Checking Account		526.47	This account pays about 4x the interest rate compared to "savings"
FourLeaf/BFCU Money Market		39,498.30	This account pays about 10x the interest rate compared to "savings"
FourLeaf/BFCU Savings Account		5.05	This account pays very little interest, so the balance is kept low
PayPal Account		-	
Stripe Account		-	Stripe transfers funds daily; this end of month balance is usually zero next day
Zettle Account		-	
Total Current Liquid Assets		40,029.82	
Current Liabilities			
GSBYRA Payable/Donations		(154.00)	
Sales Tax Payable		(1,641.68)	
Other Accrued Expenses		-	
Total Current Liabilities		(1,795.68)	
Total Liquid Assets Reduced by Total Liabilities		41,825.50	
Non-Liquid Assets (not assigned a cash value)	Not included in these reports: Other assets such as the sound system, trailer, the hardware used by Regatta/Racing, the hardware used by Hospitality, and the Storekeeper inventory		

6. Membership Report:

Year	Reg	Sen	Hon	Assoc	Jr	Total	Paid	Un Paid	New	Resign	Deceased	NGS	Coll.	Gsbyra
2025	76	57	18	15	0	166	163	4	7	6	0	0	17320.00	557.00
2024	80	54	18	13	0	165	165	0	10	13	4	2	18130.00	522.00
2023	88	53	18	13	0	172	172	0	24	9	4	0	19820.00	576.00
2022	78	50	18	9	1	156	156	0	5	9	3	4	17440.00	543.00
2021	88	46	18	11	1	164	164	0	9	9	3	2	18475.00	517.00
2020	94	39	19	14	1	167	167	0	7	11	4	1	19065.00	364.00

New Member Name	Membership_Type	Date_Joined	Member Email
Anthony Addeo	PENDING	2025-03-18	addeo@addeolaw.com
Rick & Marylou Nilsson	REGULAR	2025-02-24	enilsson@senecainsurance.com
Egan & Carlene Picken	REGULAR	2025-02-24	eganpicken@gmail.com
Marc Wolff	ASSOCIATE	2025-02-24	mwolff37@gmail.com
David & Susan DeRuvo	REGULAR	2025-02-24	deruvodavid@gmail.com
Georgi & Paul Sandgren	ASSOCIATE	2024-10-29	ivylane3@yahoo.com
Aaron Laskowski	REGULAR	2024-10-29	aaron.laskowski@outlook.com

Resigned Member Name	Date_Resigned	Year Joined	Member Type
James & Annmarie Mitchell	2025-02-17	2023	REGULAR
John & Alice Bopp	2025-02-13	2016	REGULAR
Jim & Donna Ferguson	2025-01-28	1981	SENIOR
Will Lovelock & Teynaum Bowen	2024-12-20	2023	REGULAR
Cynthia Lavallo & Michael Janoska	2024-12-09	2000	SENIOR
Vincent Tieniber	2024-11-03	2016	REGULAR

Pending_Members	First_name	mttype	Street_add	City_state	Yacht_name	Model	LOA	Date_added
Addeo	Anthony	PENDING	302 Sandpiper Drive	Riverhead, NY 11901	Artimino	Tartan	37	2025-03-18
Becker	Scott & Nancy	PENDING	1795 Madison Ave	Bellmore, NY 11710	SV Nancy	Mariner	19'	2025-03-10